

CINCINNATI, PORTSMOUTH & VIRGINIA RAILROAD COMPANY.

Cincinnati, Apr. 21st, 1896.



Mr. J. R. Ruffin,

D. F. A., N. & W. R. R.

Columbus, 0.

Dear Sir:-

Will you kindly advise me the best rate on ice car load, from Chillicothe to Hillsboro, O, via Portsmouth. The B. & O. S.W make a rate of 90 cents per net ton and if we can make this rate viaour line, we can secure the business.

Very truly yours,

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CINCINNATI, PORTSMOUTH & VIRGINIA RAILROAD COMPANY.

Cincinnati May 6th, 1896.

Mr. J. R. Ruffin, D. F. A.,

N. & W. R. R., Columbus, O.

Dear Sir:-

Referring to the attached correspondence relative to shipment of ice from Chillicothe to Hillsboro, your File 385.

Note your letter of the 24th ult., in which you say you will join in a rate of 90 cents per net ton, with a minimum of 15 tons per car. On this letter, I secured routing orders via our line. I would refer you to your letter of May 2nd, in which you say you do not care to handle the ice from Chillicothe, the business being undesirable. While I will admit it is exceedingly light revenue, the situation at Hillsboro is such that we do not like to refuse any business, the Hillsboro people operating the Hillsboro R. R. and suppose that all business is desirable; however, I refer the papers again to you to know if you intend withdrawing the rate and if I shall be governed by your favor of the 2nd.

Very truly yours,



